

MEMORANDUM

DATE:

October 14, 2009

TO:

Councilmember Donna Frye Councilmember Todd Gloria

FROM:

Jay M. Goldstone, Chief Operating Officer

SUBJECT: Response to Memo of October 12, 2009

Regarding Alleged Managed Competition Consultant Contract Overruns

This is in response to your October 12, 2009, memorandum titled "Managed Competition Consultant Contract Overruns" in which you jumped to the erroneous conclusion resulting from inept reporting by Hoa Quach of the San Diego News Network (SDNN), that the City violated Council policy with respect to the Grant Thornton contract. This reporter never sought clarification for her baseless assumptions before bringing them to you; your memorandum reflecting those assumptions represents our first opportunity to correct the record. To this end, I would ask that both of you work with your contact at SDNN to help her understand the importance of retracting the misinformation she has disseminated to her readers. In addition, because Council Member Frye posted your joint memorandum of October 12, 2009 on her City website, I ask that she also post this response in order to retract the false accusations she has disseminated to her constituents.

As to the baseless allegations reported by Ms. Quach, it stems from the apparent misreading of a document and the failure of the reporter to seek clarification. My staff has researched this issue and has determined that at no time has Council Policy been violated in the award or administration of this contract.

Here are the facts:

- 1. A contract action transpired within the authority of the Mayor.
- 2. When that action was approaching the limit in which Council approval was required, City staff presented this action to the Council for approval as required.
- 3. No work beyond the Mayor's contract authority was ordered until approved by Council and a new Purchase Order issued.
- 4. No invoices were pending approval at the time of Council authorization.

Councilmembers Donna Frye and Todd Gloria October 15, 2009 – Page 2

- 5. City staff dutifully monitored and administered the tasks under this contract and ensured complete compliance within the allotted budget and schedule.
- 6. Payroll records were presented to support a cost increase in accordance with the Consumer Price Index provision of the contract; they do not reflect actual contract payments.
- 7. Pricing Agreements establish the cost of services. They do not obligate City funds as stated plainly on the face of the document.
- 8. Total expenditures under the Mayor's authority were \$249,137.50.
- 9. Total expenditures under this contract were \$396,030.93, over three fiscal years.

As these facts demonstrate, the City was in full compliance with Council Policy in the award or administration of this contract.

CHRONOLOGY

The following is a chronology of significant contract milestones concerning this project:

- October 19, 2006: RFP posted to the City internet site www.sandiego.gov/bids-contracts, advertised in the San Diego Daily Transcript, and notices sent via e-mail to RFP contact list.
- November 16, 2006: RFP closed. Proposals received from Grant Thornton, LLP, Bearing Point, Management Analysis, Inc., BAE Systems, and Shubnum.
- December 20, 2006: Shubnum rejected as non-responsive.
- <u>January 17, 2007</u>: Technical Evaluation Committee recommended award of a contract to Grant Thornton, LLP.
- March 12, 2007: Limited Notice to Proceed letter sent to Grant Thornton, LLP from Purchasing & Contracting authorizing Grant Thornton, LLP to proceed with providing support services for the City's Managed Competition Program not-to-exceed \$50,000. The letter stated that expenditures cannot exceed \$1,000,000 without Council approval. The letter further stated it was the City's intent to obtain approval from Council before the \$1,000,000 threshold is met. This action represents a Consultant contract which requires Council approval over \$250,000 in a fiscal year not the \$1,000,000 as stated. However, staff treated this action correctly by seeking Council approval as the total expenditures were nearing the \$250,000 threshold in accordance with the Municipal Code §22.3223 Consultant Contracts which states "Except as otherwise provided by Charter or ordinance, the City Manager may enter a contract with a Consultant to perform work or give advice without first seeking Council approval provided that both of the following conditions exist:

Councilmembers Donna Frye and Todd Gloria October 15, 2009 – Page 3

- (a) the *contract* and any subsequent amendments do not exceed \$250,000 in any given fiscal year; and
- (b) the total amount of *contract* awards to the *Consultant*, including the current *award*, in any given fiscal year does not exceed \$250,000."
- April 12, 2007: Award letter from Purchasing & Contracting sent to Grant Thornton, LLP. The contract period began March 12, 2007 through March 11, 2008 with options to renew for four (4) additional periods of one (1) year.
- <u>June 5, 2007</u>: Original Pricing Agreement issued for initial contract award term of March 12, 2007 through March 11, 2008 in the amount of \$655,900.
- June 20, 2007: Purchase order 5094739-0 issued for a total amount of \$202,235.00.
- March 3, 2008: Revised Pricing Agreement issued to confirm a mutual agreement between the City and Grant Thornton, LLP to exercise the first contract option term of March 12, 2008 through March 11, 2009 in the amount of \$671,011 (which encompasses a 2.3% CPI increase per the contract).
- March 5, 2008: Purchase order 5104416-0 issued for a total amount of \$47,000.00.
- March 28, 2008: Funding Transfer request presented to Council.
- June 23, 2008: Authorizing Managed Competition Consultant Support Contract and Funding.
- <u>July 23, 2008</u>: Purchase order 5202429-0 issued for a total amount of \$250,000.00.
- July 24, 2008: Revised Pricing Agreement issued to confirm execution of a Memorandum of Agreement (MOA) executed July 22, 2008, limiting extension of this Contract through June 30, 2009 and limiting performance of work and collection of invoices thereof to a maximum total dollar value of \$250,000 beginning July 1, 2008 through June 30, 2009 (Resolution No. 303869).
- <u>January 9, 2009</u>: Revised Pricing Agreement issued to confirm a mutual agreement between the City and Grant Thornton, LLP to exercise the second and last contract option term of March 12, 2009 through June 30, 2009 with no change to the pricing in the agreement.

To clarify the difference between a Pricing Agreement and a Purchase Order, attached are copies of all Grant Thornton, LLP, contract Pricing Agreements issued (Attachments 1-4). Each Pricing Agreement states above Line #1 that "This Document is for Contractual Information Only and is NOT a Purchase Order."

The date shown on each Pricing Agreement is a computer system-generated date, which signifies the date it was printed. A Pricing Agreement is not a document which encumbers funds, and is only used to summarize the pricing, estimated quantities, terms, and conditions of the contract

Councilmembers Donna Frye and Todd Gloria October 15, 2009 – Page 4

for information purposes. The Pricing Agreement reflects the not-to-exceed total contained in a consultant's proposal for planning purposes. The City issued Purchase Order reflects the actual scope to be performed within the limits as set forth in the consultant's proposal. The hours listed in the Pricing Agreement are estimates and represent a general ratio of hours estimated to be required for the type of work to be performed which were used for price evaluation used by the Technical Evaluation Committee.

The Purchase Order is the document used to encumber funds. A total of three Purchase Orders were issued to Grant Thornton, LLP (Purchase Order Nos. 5094739-0 for \$202,235, 5104416-0 for \$47,000, and 5202429-0 for \$250,000 -- Attachment 5).

Attachment 6 is the City spending report to Grant Thornton, LLP. Based on the spending report, a total of \$396,030.93 has been spent since March of 2007. During no fiscal year did expenditures to Grant Thornton, LLP exceed \$250,000.

Grant Thornton, LLP's letter to Procurement Specialist Michael Winterberg, dated February 29, 2008, was a request for a cost escalation, in accordance with Section V, paragraph B "Option to Renew" of the Contract, which included a listing of the "San Diego team" and the requested rate adjustment. After review, the Purchasing & Contracting Department determined that the rate adjustment was in accordance with the Consumer Price Index and it was therefore granted. The attachment does not represent Grant Thornton, LLP's actual invoices to the City of San Diego.

I hope this responds to your concerns and allows you to correct the record.

Honorable Mayor Jerry Sanders cc: Honorable City Councilmembers Andrea Tevlin, Independent Budget Analyst Jan Goldsmith City Attorney

- Attachments: 1. Grant Thornton, LLP Contract Pricing Agreement dated June 5, 2007
 - 2. Grant Thornton, LLP Contract Pricing Agreement dated March 3, 2008
 - 3. Grant Thornton, LLP Contract Pricing Agreement dated July 24, 2008
 - 4. Grant Thornton, LLP Contract Pricing Agreement dated January 9, 2009
 - 5. FY 09 Purchase Order Nos. 5202429-0, 5094739-0 and 5104416-0 Issued to Grant Thornton, LLP
 - 6. Spending Report to Grant Thornton, LLP



Cit. an Diego PRICING AGREEMENT

Bid No.: 8520-07-Z-RFP

PA No.

8090229-0

Ship To: PURCHASING Center ID: 057PURCH

Attn: BILL-TO AND SHIP-TO ADDRESSES

SEE ACTUAL POS FOR SPECIFIC SAN DIEGO, CA

BIII To: Center ID: 057PURCH

PURCHASING

Atta: BILL-TO AND SHIP-TO ADDRESSES SEE ACTUAL POS FOR SPECIFIC

SAN DIEGO, CA

Date: 06/05/07

Page: 1 of 2

Time: 5:02:57PM

OPIS No.: PA07-8090229-0

Commodity Code: Last Option End Date: 03/11/12

Vendor:

GRANT THORNTON LLP 333 JOHN CARLYLE ST STE 500 ALEXANDRIA, VA 22314-5745

USA

Terms: Net 30

FOB: Destination Tax Code: P

Buyer: Michael Winterberg Phone: (619) 533-6441 Fax: (619) 533-3230

E-Mall: MWinterberg@sandlego.gov

Vendor ID: GTH 03575032

Phone: (703) 637-2735

Fax: (703) 837-4455

Item ID/Description	Quantity/U/M	Unit Price	Extended Price
This Document is for Contractual Information Only and is NOT a F Purchase Orders Will be Issued as Needed	Purchase Order		
EXECUTIVE CONSULTANT Executive Consultant		\$ 209.0000	\$ 20,900.00
Managed Competition Initiative. Not to exceed \$1,000,00	0 per year.]	
PROJECT MANAGER	1,000.00 HR	169.0000	169,000.00
Project Manager			
SENIOR CONSULTANT	1,000.00 HR	112.0000	112,000.00
Senior Business Consultant			,
BUSINESS CONSULTANT	2,000.00 HR	95.0000	190,000.00
Business Consultant			,
MANAGEMENT ANALYST	2,000.00 HR	82.0000	164,000.00
Management Analyst			,,
	This Document is for Contractual Information Only and is NOT a F Purchase Orders Will be Issued as Needed EXECUTIVE CONSULTANT Executive Consultant Managed Competition Initiative. Not to exceed \$1,000,00 PROJECT MANAGER Project Manager SENIOR CONSULTANT Senior Business Consultant BUSINESS CONSULTANT Business Consultant MANAGEMENT ANALYST	This Document is for Contractual Information Only and is NOT a Purchase Order Purchase Orders Will be Issued as Needed EXECUTIVE CONSULTANT 100.00 HR Executive Consultant Managed Competition Initiative. Not to exceed \$1,000,000 per year. PROJECT MANAGER 1,000.00 HR Project Manager SENIOR CONSULTANT 1,000.00 HR Senior Business Consultant BUSINESS CONSULTANT 2,000.00 HR Business Consultant MANAGEMENT ANALYST 2,000.00 HR	This Document is for Contractual Information Only and is NOT a Purchase Order Purchase Orders Will be Issued as Needed EXECUTIVE CONSULTANT 100.00 HR \$ 209.0000 Executive Consultant Managed Competition Initiative. Not to exceed \$1,000,000 per year. PROJECT MANAGER 1,000.00 HR 169.0000 Project Manager 1,000.00 HR 112.0000 SENIOR CONSULTANT 1,000.00 HR 112.0000 Business Consultant 2,000.00 HR 95.0000 MANAGEMENT ANALYST 2,000.00 HR 82.0000

Notes:

Furnish the City of San Diego with Preliminary Planning and Statement of Work (SOW) for the Managed Competition Initiative, as may be required for a period of one (1) year begining 03/12/07 through 03/11/08, with options to renew for four (4) additional one (1) year periods.

Options Remaining:

03/12/08-03/11/09; Increase not to exceed CPI or 5% whichever is less

03/12/09-03/11/10; Increase not to exceed CPI or 5% whichever is

03/12/10-03/11/11; Increase not to exceed CPI or 5% whichever is less

03/12/11-03/11/12; Increase not to exceed CPI or 5% whichever is

Vendor contacts:

Mr. Ramon Contreras, Principal E-mail: Ramon.Contreras@gt.com

Have questions about doing business with the City of San Diego? Visit our Purchasing web site at www.sandiego.gov/purchasing and get all the answers.

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PA No.

8090229-0

Ship To:

Center ID: 057PURCH

PURCHASING

Attn: BILL-TO AND SHIP-TO ADDRESSES SEE ACTUAL POS FOR SPECIFIC

SAN DIEGO, CA

Bill To:

Center ID: 057PURCH

PURCHASING

Attn: BILL-TO AND SHIP-TO ADDRESSES SEE ACTUAL POS FOR SPECIFIC

SAN DIEGO, CA

Date: 06/05/07

Page: 2 of 2

Time: 5:03:00PM

OPIS No.: PA07-8090229-0

Commodity Code: 9900

Last Option End Date: 03/11/12

Vendor:

GRANT THORNTON LLP 333 JOHN CARLYLE ST STE 500 ALEXANDRIA, VA 22314-5745

USA

Terms: Net 30

FOB: Destination Tax Code: P

Buyer: Michael Winterberg Phone: (619) 533-6441

Fax: (619) 533-3230 E-Mail: MWinterberg@sandiego.gov

Vendor ID: GTH 03575032

Phone: (703) 637-2735

Fax: (703) 837-4455

Notes (cont):

Ms. Deirdre C. Pender, Director of Contracts

E-mail: Deirdre.Pender@gt.com

Insurance shall be updated as required.

Distribution: File, Vendor, Buyer, OPIS Help, Teri Juybari, Darrell

Bailev

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Line Item Total 655,900.00 Tax 0.00 Freight 0.00 PA Total: 655.900.00



Ci., of San Diego PRICING AGREEMENT

Bid No.: 8520-07-Z-RFP

PA No.

8090229-0

Center ID: 102PURCH Ship To: **PURCHASING & CONTRACTING** Attn: SEE ACTUAL PO'S FOR SPECIFICS **BILL-TO AND SHIP TO ADDRESS** SAN DIEGO, CA

92101-4195

Bill To: Center ID: 102PURCH **PURCHASING & CONTRACTING** Attn: SEE ACTUAL PO'S FOR SPECIFICS **BILL-TO AND SHIP TO ADDRESS** SAN DIEGO, CA

92101-4195

Date: 03/03/08 Time: 5:03:14PM

Page: 1 of 2

OPIS No.: PA07-8090229-0

Commodity Code: 9900 Last Option End Date: 03/11/12

Vendor:

GRANT THORNTON LLP 333 JOHN CARLYLE ST STE 500 ALEXANDRIA, VA 22314-5745

USA

Terms: Net 30

FOB: Destination Tax Code: P

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E-Mail: MWinterberg@sandiego.gov

vendor	ID: GTH 03575032	Phone: (703) 637-2735	Fax: (703) 837-4455	l		901
Line #	Item	ID/Description	Qu	antity/U/M	Unit Price	Extended Price
		r Contractual Information (urchase Orders Will be Iss	Only and is NOT a Purchase ued as Needed	Order		
1	EXECUTIVE CONSULTA Executive Consultar Managed Competition	t	10 xceed \$1,000,000 per y		\$ 213.8100	\$ 21,381.00
2	PROJECT MANAGER Project Manager		1,00	0.00 HR	172.8900	172,890.00
3	SENIOR CONSULTANT Senior Business Cor	sultant	1,00	0.00 HR	114.5800	114,580.00
4	BUSINESS CONSULTAR Business Consultant		2,00	0.00 HR	97.1900	194,380.00
5	MANAGEMENT ANALYS	ST .	2,00	0.00 HR	83.8900	167,780.00

Notes:

Furnish the City of San Diego with Preliminary Planning and Statement of Work (SOW) for the Managed Competition Initiative.

Exercising Option #1 to Renew for an additional one (1) year period beginning 03/12/08 through 03/11/09. A 2.3% price increase has been granted for this option period.

Options Remaining:

03/12/09-03/11/10; Increase not to exceed CPI or 5% whichever is less 03/12/10-03/11/11; Increase not to exceed CPI or 5% whichever is

03/12/11-03/11/12; Increase not to exceed CPI or 5% whichever is less

Vendor contacts:

Ms. Meredith A. Starr, Sr. Contracts Administrator

E-mail: meredith.starr@gt.com

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Center ID: 102PURCH **PURCHASING & CONTRACTING** Attn: SEE ACTUAL PO'S FOR SPECIFICS BILL-TO AND SHIP TO ADDRESS

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Bill To: Center ID: 102PURCH **PURCHASING & CONTRACTING** Attn: SEE ACTUAL PO'S FOR SPECIFICS BILL-TO AND SHIP TO ADDRESS

SAN DIEGO, CA

92101-4195

Date: 03/03/08

Page: 2 of 2

Time: 5:03:14PM

OPIS No.: PA07-8090229-0

Commodity Code: 9900

Last Option End Date: 03/11/12

Vendor:

GRANT THORNTON LLP 333 JOHN CARLYLE ST STE 500 **ALEXANDRIA, VA 22314-5745**

USA

Terms: Net 30

FOB: Destination Tax Code: P

Buyer: Michael Winterberg Phone: (619) 533-6441 Fax: (619) 533-3230

E-Mail: MWinterberg@sandiego.gov

Vendor ID: GTH 03575032

Phone: (703) 637-2735

Fax: (703) 837-4455

Notes (cont):

Insurance shall be updated as required.

Distribution: File, Vendor, Buyer, Mark Patzman

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Line Item Total 671,011.00 Tax 0.00 Freight 0.00 PA Total: \$ 671,011.00

PA 2555A (Rev. 9-02)



4 y of San Diego PRICING AGREEMENT

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Attn: SEE ACTUAL PO'S FOR SPECIFICS **BILL-TO AND SHIP-TO ADDRESS**

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92101-4195

Date: 07/24/08 Page: 1 of 2

Time: 1:54:57PM

OPIS No.: PA07-8090229-0

Commodity Code: 9900 Last Option End Date: 06/30/09

Vendor:

GRANT THORNTON LLP 333 JOHN CARLYLE ST STE 500 ALEXANDRIA, VA 22314-5745

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Terms: Net 30

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Fax: (703) 837-4455

Line #	Item ID/Description	Quantity/U/M	Unit Price	Extended Price
	This Document is for Contractual Information Only and is NO Purchase Orders Will be Issued as Needed			
1	EXECUTIVE CONSULTANT Executive Consultant Managed Competition Initiative. Not to exceed \$1,000		\$ 213.8100	\$ 21,381.00
2	PROJECT MANAGER Project Manager	1,000.00 HR	172.8900	172,890.00
3	SENIOR CONSULTANT Senior Business Consultant	1,000.00 HR	114.5800	114,580.00
4	BUSINESS CONSULTANT Business Consultant	2,000.00 HR	97.1900	194,380.00
5	MANAGEMENT ANALYST Management Analyst	2,000.00 HR	83.8900	167,780.00

Notes:

Furnish the City of San Diego with Preliminary Planning and Statement of Work (SOW) for the Managed Competition Initiative.

Exercising Option #1 to Renew for an additional one (1) year period beginning 03/12/08 through 03/11/09. A 2.3% price increase has been granted for this option period.

Memorandum of Agreement (MOA) executed 7/22/08, limiting extension of this Contract through 6/30/09 and limiting performance of work and collection of invoices thereof to a maximum total dollar value of \$250,000 beginning 7/1/08 through 6/30/09.

Council Resolution: R-303869

Options Remaining:

03/12/09-06/30/09; Increase not to exceed CPI or 5% whichever is less

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Bid No.: 8520-07-Z-RFP

PA No.

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Ship To: Center ID: 102PURCH PURCHASING & CONTRACTING Attn: SEE ACTUAL PO'S FOR SPECIFICS BILL-TO AND SHIP-TO ADDRESS SAN DIEGO, CA

92101-4195

Bill To: Center ID: 102PURCH
PURCHASING & CONTRACTING
Attn: SEE ACTUAL PO'S FOR SPECIFICS
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SAN DIEGO, CA

92101-4195

Date: 07/24/08 Page: 2 of 2

Time: 1:54:57PM OPIS No.: PA07-8090229-0

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Terms: Net 30 FOB: Destination

Tax Code: P

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Vendor ID: GTH 03575032

Phone: (703) 637-2735

Fax: (703) 837-4455

Notes (cont):

Vendor contact:

Ms. Meredith A. Starr, Sr. Contracts Administrator

E-mail: meredith.starr@gt.com

Insurance shall be updated as required.

Distribution: File, Vendor, Buyer, Mark Patzman, Anna Danegger

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 Line Item Total
 \$ 671,011.00

 Tax
 0.00

 Freight
 0.00

 PA Total:
 \$ 671,011.00

San Diego CA

92101-4195

PA 2555A (Rev. 9-02)



City o' an Diego PRICING AGREEMENT

Bid No.: 8520-07-Z-RFP

PA No.

8090229-0

Ship To: Center ID: 102PURCH **PURCHASING & CONTRACTING**

Attn: BILL-TO AND SHIP-TO ADDRESSES SEE ACTUAL POS FOR SPECIFIC SAN DIEGO, CA

Bill To: Center ID: 102PURCH **PURCHASING & CONTRACTING** Attn: BILL-TO AND SHIP-TO ADDRESSES SEE ACTUAL POS FOR SPECIFIC SAN DIEGO, CA

Date: 01/09/09 Time: 2:55:23PM

Page: 1 of 2

OPIS No.: PA07-8090229-0

Commodity Code:

9900 Last Option End Date: 06/30/09

Vendor:

GRANT THORNTON LLP 333 JOHN CARLYLE ST STE 500 ALEXANDRIA, VA 22314-5745

USA

Terms: Net 30

FOR: Destination Tax Code: P

Buyer: Michael Winterberg Phone: (619) 533-6441

Fax: (619) 533-3230

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5	MANAGEMENT ANALYST Management Analyst	2,000,00 HR	83.8900	167,780.00

Notes:

Furnish the City of San Diego with Preliminary Planning and Statement of Work (SOW) for the Managed Competition Initiative.

Exercising Option #2 to Renew for an additional period beginning 03/12/09 through 06/30/09, with no price increase.

Memorandum of Agreement (MOA) executed 7/22/08, limiting extension of this Contract through 6/30/09 and limiting performance of work and collection of invoices thereof to a maximum total dollar value of \$250,000 beginning 7/1/08 through 6/30/09.

Council Resolution: R-303869

No Options Remaining.

Vendor contact:

Ms. Susan Pentecost, Principal

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Center ID: 102PURCH

PURCHASING & CONTRACTING

Attn: BILL-TO AND SHIP-TO ADDRESSES SEE ACTUAL POS FOR SPECIFIC

SAN DIEGO, CA

Bill To:

Center ID: 102PURCH

PURCHASING & CONTRACTING

Attn: BILL-TO AND SHIP-TO ADDRESSES

SEE ACTUAL POS FOR SPECIFIC

SAN DIEGO, CA

Date: 01/09/09

Page: 2 of 2

Time: 2:55:23PM

OPIS No.: PA07-8090229-0

Commodity Code: 9900

Last Option End Date: 06/30/09

Vendor:

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Line Item Total 671.011.00 Tax 0.00 Freight 0.00

PA Total:

671,011.00



City of San Diego PURCHASE ÖRDER COPY **MODIFICATION**

PO No.

5094739-0

Page: 1 of 1

Ship To: **PURCHASING** Attn: MS 56P 1200 3RD AVE STE 200

SAN DIEGO, CA

Center ID: 057

92101-4195

Bill To: Center ID: 057

PURCHASING Attn: MS 56P 1200 3RD AVE STE 200 SAN DIEGO, CA

92101-4195

Issue Date: 06/20/07

OPIS No.: DO07-5094739-0

Billing Contact: Teri Juybari

Phone: (619) 235-5276

Vendor:

GRANT THORNTON LLP 333 JOHN CARLYLE ST STE 500 ALEXANDRIA, VA 22314-5745

USA

Terms: Net 30

FOB:

Destination

Deliver on or before: 06/30/07

Buyer: Michael Winterberg Phone: (619) 533-6441

Vendor ID: GTH 03575032

Phone No:

Line #	Item ID/Description	Quantity/U/M	Unit Price	Extended Price
	This is a MODIFICATION to an Existing Purchase Orde Do Not Duplicate Shipment See Notes Below for Specific Modification(s) ************************************	r		
1	DEPARTMENT OPEN	202,235.00 EA	\$ 1.0000	\$ 202,235.00
	Furnish the City of San Diego with Preliminary Planning			
	Statement of Work (SOW) for the Managed Competition Init			
	be required from March 12, 2007 through June 30, 2007 i	n accordance	•	
	with RFP number 8520-07-Z-RFP. Pay per invoice.			
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1				

Notes: The Terms and Conditions of this Purchase Order are available at http://sandiego.gov/purchasing/ and are incorporated herewith by reference.

Alt. Department Contact: Darrell Bailey (619) 235-5258. 5/24/07 - Mod1 Inc Enc \$57,000. h2w 6/14/07 - Mod2 Inc Enc \$90,000. h2w

6/19/07 - Mod3 Inc Enc \$235. h2w

Line Item Total

202,235.00

Tax Freight

0.00 0.00

PO Total:

202,235.00

IMPORTANT!

To ensure prompt payments, PO # must appear on all shipments and invoices; and, all invoices must be directed to Billing Contact person at Bill-To address listed above.



City of San Diego PURCHASE ORDER COPY MODIFICATION

PO No.

5104416-0

Ship To: BUSINESS OFFICE 202 C ST FL 9 SAN DIEGO, CA Center ID: 210

92101-4806

Bill To: Center ID: 210

BUSINESS OFFICE 202 C ST FL 9 SAN DIEGO, CA

92101-4806

Issue Date: 03/05/08 OPIS No.: DO08-5104416-0

Page: 1 of 1

Billing Contact: Joseph Walker

Phone: 619-533-3978

Vendor:

GRANT THORNTON LLP 333 JOHN CARLYLE ST STE 500 ALEXANDRIA, VA 22314-5745

USA

Terms:

Net 30 FOB:

Destination

Deliver on or before: 06/30/08

Buyer: Michael Winterberg Phone: (619) 533-6441

Vendor ID: GTH 03575032 Phone No: Item ID/Description Line# Quantity/U/M **Unit Price Extended Price** This is a MODIFICATION to an Existing Purchase Order Do Not Duplicate Shipment See Notes Below for Specific Modification(s) *********** 1 **DEPARTMENT OPEN** 47,000.00 EA 1.0000 | \$ 47,000.00 Managed competition initiative for the City of San Diego, as may be required, in accordance with RFP 8520-07-Z for the period through June 30, 2008. Pay per invoice. Reg. No.: RQ08 9106236

Notes: The Terms and Conditions of this Purchase Order are available at http://sandiego.gov/purchasing/ and are incorporated herewith by reference.

3/4/08 Mod1 Extend PO through 6/30/08. h2w*

Line Item Total

\$ 47,000.00

Tax Freight

0.00

PO Total:

47,000,00

IMPORTANT!

To ensure prompt payments, PO # must appear on all shipments and invoices; and, all invoices must be directed to *Billing Contact* person at *Bill-To* address listed above.



City of San Diego PURCHASE ÖRDER COPY

PO No.

5202429-0

Ship To: **BUSINESS OFFICE** 202 C ST FL 9 SAN DIEGO, CA

Center ID: 210

Bill To: **BUSINESS OFFICE**

202 C ST FL 9 SAN DIEGO, CA Center ID: 210

92101-4806

Issue Date: 07/23/08

Page: 1 of 1 OPIS No.: DO09-5202429-0

Billing Contact: Joseph Walker

Phone: 619-533-3978

Vendor:

GRANT THORNTON LLP 333 JOHN CARLYLE ST STE 500 ALEXANDRIA, VA 22314-5745

92101-4806

USA

Terms: Net 30

FOB:

Destination

Deliver on or before: 06/30/09

Buyer: Michael Winterberg

Phone: (619) 533-6441

Vendor ID: GTH 03575032 Phone No: Line# Item ID/Description Quantity/U/M **Unit Price Extended Price** 1 **DEPARTMENT OPEN** 250,000.00 EA \$ 1.0000 250,000.00 Furnish the City of San Diego with Preliminary Planning and Statement of Work (SOW) for the Managed Competition Iniative, as may be required in accordance with RFP 8520-07-Z and City Council Resolution R-303869 as agreed per Memorandum of Agreement fully executed by 7/22/08, for the period of 7-1-08 through 6-30-09. Pay per invoice. Req. No.: RQ09 9203136

Notes: The Terms and Conditions of this Purchase Order are available at http://sandiego.gov/purchasing/ and are incorporated herewith by reference.

AC2900056

Line Item Total Tax

250,000.00 0.00

Freight

PO Total:

250.000.00

0.00

IMPORTANT!

To ensure prompt payments, PO # must appear on all shipments and invoices; and, all invoices must be directed to Billing Contact person at Bill-To address listed above.

Grant Thornton LLP Invoices and Payments

	Balance	202,233,00										ı	47,000.00	4,938.42	97.50	97.50	97.50
	U)										€9-	↔	↔	↔	↔	₩.
	Paid by City	spent	spent	spent	spent	spent	spent	spent	spent	spent	spent	PO fully spent		spent	spent	PO not fully spent	
	Check Amount	7,733.50	21,551.00	24,756.00	36,440.00	23,006.00	2,366.00	23,153.00	38,802.00	22,009.00	2,418.50	202,235.00		42,061.58	4,840.92	46,902.50	249,137.50
	ਹ	₩	↔	69	↔	↔	69	↔	↔	↔	↔	69		↔	↔	69	43
AR 2008	Invoice #	951613744	951628016	951646908	951663141	951690447	951695250	951743036	951759991	951759991	951787887			951787887	951807529		
FISCAL YEAR 2008	Paid Date	07/30/07	02/30/07	07/30/07	08/02/07	10/24/07	10/24/07	02/21/07	03/24/08	05/14/08	05/14/08			05/15/08	06/19/08		
	# Od	PO5094739	PO5094739	PO5094739	PO5094739	PO5094739	PO5094739	PO5094739	PO5094739	PO5094739	PO5094739	sub total		PO5104416	PO5104416	sub total	Total
	Amount Billed by GT	7,733,50	21,551.00	24,756.00	36,440.00	23,006.00	2,366.00	23,153.00	38,802.00	22,009,00	2,418.50			42,061.58	4,840.92		
	Imount									•							
		₩	↔	↔	↔	↔	↔	₩	↔	↔	↔			↔	↔		
	Issue Date	07/24/07	07/24/07	07/24/07	08/01/07	10/15/07	10/15/07	02/05/08	03/17/78	05/14/08	05/14/08			05/07/08	06/10/08		

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φ φ φ 4 c		Palo Date	# eolow	Check	Check Amount	raid by City		Balance
es es e							ક્ક	250,000.00
€9 €	PO5202429	09/17/08	951849906	€9-	8,961.72	spent	69	241,038.28
6	PO5202429	09/29/08	951862606	8	42,058.68	spent	↔	198,979.60
39/30/08 \$ 21,300.49	PO5202429	10/07/08	951862733	\$	21,300.49	spent	↔	177,679.11
10/17/08 \$ 6,666.04	PO5202429	10/22/08	951872363	69	6,666.04	spent	↔	171,013.07
10/17/08 \$ 51,124.78	PO5202429	10/22/08	951872367	\$	51,124.78	spent	↔	119,888.29
0/22/08 \$ 7,924.38	PO5202429	10/27/08	951849904	69	7,924.38	spent	↔	111,963.91
12/25/09 \$ 2,585.19	PO5202429	03/04/09	951891434	69	2,585.19	spent	↔	109,378.72
02/25/09 \$ 6,272.15	PO5202429	03/04/09	951891448	€	6,272.15	spent	↔	103,106.57
	sub total			\$ 14	46,893.43	PO not fully spent	↔	103,106.57
	Total			\$ 14	46,893.43		69	103,106.57